

PRESS RELEASE

The latest news from Finastra



Finastra adds US Fintechs to its open platform to spur collaborative innovation in financial services

- Early adopters set to develop financial apps on FusionFabric.cloud include Tradle, Conversation.one, Active Allocator and GreenPoint Financial

New York, New York and London, UK, May 22 2018 – Finastra today welcomed four early adopters to its FusionFabric.cloud open platform. US-based Fintechs, including Tradle, Conversation.one, Active Allocator and GreenPoint Financial, are on board to design and create apps on Finastra's platform. This represents the next wave of innovative financial services software development that will save banks time and money and enable Fintech developers to speed up time to market.

Natalie Gammon, Chief Cloud Officer at Finastra said, "FusionFabric.cloud is unlike any other platform on the market today. More than just opening access to APIs in specific business lines, we have opened up all of our core systems, covering an incredibly broad financial services spectrum. It means Fintechs and developers can dramatically reduce build time for apps, bringing them to market faster. We see FusionFabric.cloud gathering significant pace, championing a collaborative ecosystem and changing the way the financial services industry develops and deploys software for the better."

California-based **Conversation.one** provides a unique solution for voice banking and chat used by banks and credit unions. The company is working in the FusionFabric.cloud developer environment to enhance and extend its deep learning capabilities and bring extra value to its clients.

Rachel Batish, CRO and Co-Founder at Conversation.one said, "Accessing Finastra technology and APIs through the FusionFabric.cloud platform is extremely efficient. It brings additional value to our solutions and, importantly, to our clients. The platform gives us access to more than 9,000 financial institutions across the globe. Our goal over the next two years is to deliver the capability to build cross-channel conversational solutions in minutes to close to 30% of Finastra's clients, so they become our customers as well."

Tradle, a New York-based Fintech providing KYC solutions via blockchain, plans to use the FusionFabric.cloud platform to integrate its KYC capabilities with Finastra's retail and corporate banking solutions.

Gene Vayngrib, CEO & Co-founder at Tradle said, "We're excited to take this step with FusionFabric.cloud. We'll be building out our offering further, making it available to the global financial services market via Finastra. The ability to plug into Finastra's technology and APIs is a win for us and, ultimately, a value-add for banks that will be able to purchase our KYC capabilities from the platform and quickly deploy at the bank."

Active Allocator, based in New York, is a digital asset allocation platform that helps investors analyze existing allocations, discover inefficiencies and create bespoke portfolios in minutes. It is preparing to use the FusionFabric.cloud platform to extend its asset allocation app to integrate with Finastra's Fusion Invest software.

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Sameer Jain, Founder and CEO at Active Allocator said, “The developer environment on the FusionFabric.cloud platform gives us easy to use, pre-integrated tools to help us build out apps in low-code. We’ll be able to develop quickly with a drag and drop interface and, in turn, help financial institutions extend their Fusion Invest capabilities and access innovation at a low cost.”

New York-based **GreenPoint Financial** provides a suite of regulatory implementation solutions for banks and insurance companies by leveraging best-in-class SME resources with cutting-edge and practical technologies. Finastra is working closely with them.

Sanjay Sharma, Founder and Chairman of GreenPoint Financial, said, “We are planning to build an FRTB trading optimization app for treasury and capital markets on FusionFabric.cloud. The open platform will enable us to bring our vision to life quickly and get this app to market while it is particularly timely, given the regulatory pressure the industry faces at the moment.”

FusionFabric.cloud is underpinned by Microsoft Azure, Microsoft’s enterprise-ready trusted cloud platform.

For further information or to register interest: fusionfabric.cloud@finastra.com

-ENDS-

For further information on the organizations mentioned, please visit:

- **Active Allocator:** www.activeallocator.com
- **Conversation One:** www.conversation.one or <https://dashboard.conversation.one/user/login>
- **GreenPoint Financial:** www.greenpoint.financial
- **Tradle:** www.tradle.io

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About Finastra

Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the combination of Misys and D+H, we provide the broadest portfolio of financial services software in the world today—spanning retail banking, transaction banking, lending, and treasury and capital markets. Our solutions enable customers to deploy mission critical technology on premises or in the cloud. Our scale and geographical reach means that we can serve customers effectively, regardless of their size or geographic location—from global financial institutions, to community banks and credit unions. Through our open, secure and reliable solutions, customers are empowered to accelerate growth, optimize cost, mitigate risk and continually evolve to meet the

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changing needs of their customers. 48 of the world's top 50 banks use Finastra technology.
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